

NEWS & EVENTS

Ministry of Information & Communications honored Digital Transformation Solution for "Healthy Vietnam Application"



On October 10, within the framework of the National Digital Transformation Day 2022 hosted by the Ministry of Information and Communications, Prime Minister Phạm Minh Chính and Minister of Information and Communications Nguyễn Mạnh Hùng named Healthy Vietnam application

by Doctor Abolot Co., Ltd. the Digital Transformation solution of the year.

This COVID-19 management and control solution integrates many convenient functions, easy information access and management and linked with PC-COVID

application. The solution's achievements include nearly 1.5 million COVID tests registered in 271 facilities in 12 provinces and cities across the country, trusted by the IT Department - Ministry of Health and local management agencies and businesses.

Delegation of the United States Trade and Development Agency (USTDA) visited and worked at Vietjet



On October 6, a delegation from the United States Trade and Development Agency (USTDA) led by Ms. Alissa Lee, Senior Indo-Pacific Manager, leading USTDA is an independent agency of the United States government, whose role is to promote economic development

and commerce of the United States in countries around the world. At the meeting, Vice President to Viet Thang and Ms. Alissa Lee expected that the relationship between Vietjet and USTDA will develop and expand in fields of mutual interest, and USTDA will continue to support to promote the cooperation between Vietjet and US partners.

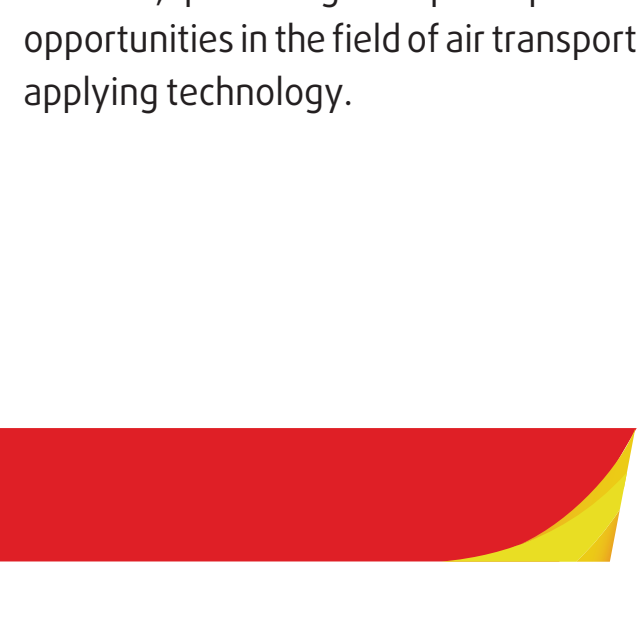
Vietjet and Airbus continue to strengthen comprehensive partnership



On October 21, Madame Nguyen Thi Phuong Thao, Dr. Nguyen Thanh Hung, MD Dinh Viet Phuong had a meeting with Airbus Chief Commercial Officer Mr. Christian Scherer, Senior Vice President of Southeast Asia of Airbus Commercial Aircraft Mr. Chris Drewer and delegation.

With the strategic cooperation relationship, leaders of Vietjet and Airbus discussed important cooperation contents, long-term strategy on fleet, human resource training, development of high-tech supply chain network for the aircraft manufacturing industry in Vietnam.

Swift247 and BEST Inc. signed a cooperation agreement to provide 4.0 technology air transport solutions



On October 20, 2022, Swift247 Joint Stock Company (Swift247) and Best Express Vietnam Company Limited (BEST Inc.) signed a comprehensive cooperation agreement to connect freight by air in Vietnam, promising to open up new opportunities in the field of air transport applying technology.

The Ao Dai Museum displays the Ao Dai of Madame Nguyen Thi Phuong Thao



In October, Ao Dai Museum will display the Ao Dai of Vietnam's leading businesswomen at a special exhibition themed "Entrepreneur with traditional Ao Dai".

The red brocade ao dai of President & CEO Nguyen Thi Phuong Thao attracted the attention of a large number of visitors to the exhibition. This outfit has accompanied the President & CEO in important signing events with the world's leading partners.

Vietjet congratulates International Air Traffic Controllers Day



On October 20, Vice President to Viet Thang attended and congratulated 61 years of International Air Traffic Controllers Day held in Da Nang, and

thanked Vietjet's leadership to Vietnamese air traffic controllers who have supported the airline in coordination and flight safety.

INVESTOR RELATION

Vietjet transports 6.4 million passengers, tax payment reaches VND3,048 billion, ready to meet air travel demand



Vietjet Aviation Joint Stock Company (Hose: VJC)'s Q3-2022 financial statements highlights Vietjet's lead in the growth rate of domestic and international passengers, promoting local economic recovery and inbound tourism.

In Q3-2022, Vietjet has operated more than 35,000 flights with 6.4 million passengers onboard. Domestic passenger transport contributed to the recovery with the total number of flights and passengers increasing by 36% and 44% respectively. Recovery in international passenger revenue is set in motion, reaching about 25% of the pre-Covid-19. The total volume of cargo airlifted in Q3 was 11.5 thousand tons.

As of September 30, 2022, Vietjet has total assets of VND 67,470 billion (approx. \$2.7 billion). The debt-to-equity ratio stayed at 1.1, considered as good indicator in the aviation industry.

new period of development. Consolidated profit was owing to commercial aircraft finance trade from existing orders with Airbus and Boeing amid a supply shortage in the global aircraft market. The airline also gained its revenue from investments in other business and service projects.

Vietjet has introduced more than 10 new international routes, focusing on the Indian market to bring passengers from big cities of West India and Central-Southern region like Ahmedabad, Hyderabad and Bangalore to the economic and tourism hubs of Vietnam, including Hanoi, Ho Chi Minh, Da Nang and Phu Quoc.

Regarding air transport business, Vietjet recorded an after-tax loss of 767 billion dong (separated) (approx. \$30.75 million) and a profit of 43 billion dong (consolidated) (approx. \$1.72 million). Losses for air transport were down by more than 50% compared to 2020's and 2021's. However, a hike in jet fuel price at an average of 130 USD/barrel, sometimes up to 160 USD/barrel compared to the average of 80 USD/barrel in 2019 was making an impact on the airline's business. Though the air transport business for the last 9 months has yet to break even, the airline has paid up to VND3,048 billion of direct and indirect taxes and fees to the State. Vietjet is focusing on promotions, especially with international routes to attract passengers during peak season of Christmas and Lunar New Year while preparing for 2023.

Vietjet is gradually improving its services and utilities, striving to enhance customer experience; promoting and diversifying revenue from ancillary services of which the e-wallet payment service developed by Vietjet has reported revenue since the end of the Q3-2022. The subsidiary company of ground handling service has recorded positive revenue and profit. Revenue from the pilot and aviation personnel training business nearly doubled the previous year's.

As of September 30, 2022, Vietjet has operated 84 routes, including 49 domestic and 35 international routes.

Air transport operation depends on several objective factors such as epidemics and fuel price. In response to that, Vietjet has steered toward a multisectoral besides air transport to adapt itself to a

In Q4-2022, Vietjet is forecast to gain higher revenue due to an expecting strong growth of passengers, especially in international markets. Vietjet has overcome the pandemic proactively and resiliently. Vietjet has proactively expanded its business activities, strengthened its financial standing with the support of shareholders, investors, domestic and foreign partners. The company was to facilitate all available resources for transportation of passengers and goods at affordable price, contributing to the recovery of economy tourism and trade while meeting the travel demand of the people.

During the first 9 months of 2022, the accumulated number of flights and passengers have reached 87.7 thousand and 15.4 million respectively, which in turn surged by 150% and 225% YOY.

Vietjet is one of the airlines leading the global recovery with an overwhelming revenue growth rate of 150% for the first 9 months of 2022.

VJAA over the last two months has conducted 781 courses for 14,012 trainees, including 116 courses for pilots, 199 for cabin crews, 44 for dispatchers, 192 for engineers, 215 for ground services staffs and another 15 courses.

VND10,256 billion (separated) (approx. \$410.31 million) and VND11,600 billion (consolidated) (approx. \$464.94 million), leaping by 652% and 337% YOY. Following 9 months of 2022, Vietjet has completed 85% of its revenue plan.

OPERATION & TRAINING

The Civil Aviation Authority of Vietnam completed the evaluation of Vietjet's AOC renewal



From October 10-14, the Civil Aviation Authority of Vietnam (CAAV) completed the assessment for the renewal of the Aircraft Operator Certificate (AOC) at Vietjet. Through the assessment process,

CAAV experts said that Vietjet had a thorough preparation, strict and professional process and met the requirements on operations. The assessment results were officially announced by CAAV on October 17.

VJ responds proactively, safely and effectively to typhoon No. 4 (Noru)

On September 26, after the news of typhoon No. 4 Noru's direct impact on aviation activities in the Central Highlands from September 27 to 28, Vietjet's Committee for Flood and Storm Control was quickly activated and made proactive response plans, adjusted the operations plan, promptly informed passengers and took measures to ensure the safety of human resources, aircraft and facilities.

Immediately after the typhoon No. 4 weakened and airports were reopened, Vietjet quickly restored operations, added more aircraft and increased flights to promptly serve affected passengers and meet travel demand.

RMIT University is impressed with modern equipment at Vietjet Aviation Academy



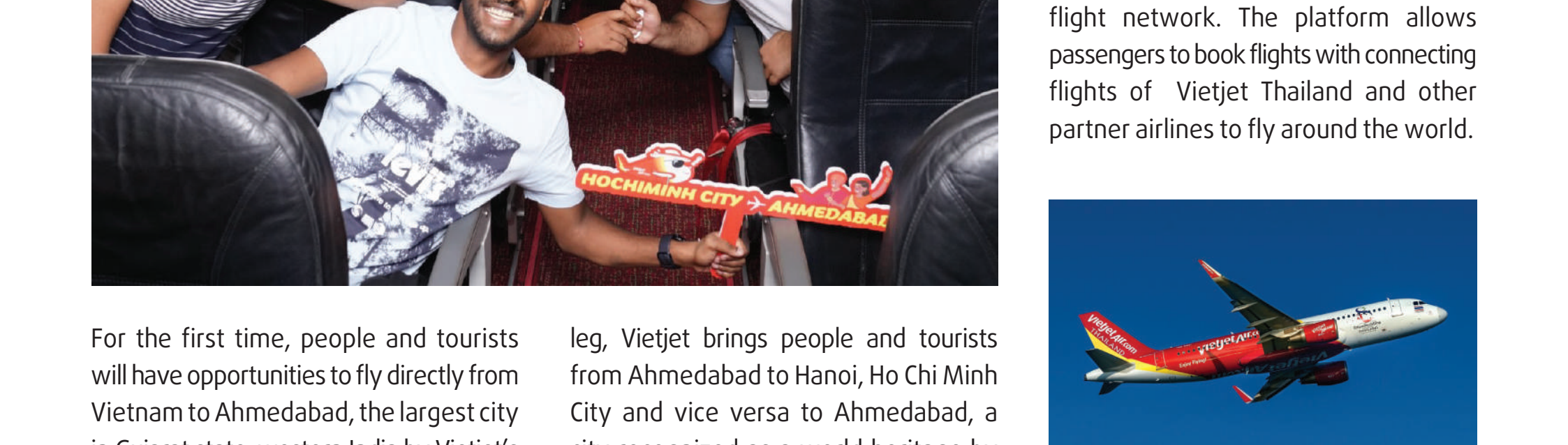
On October 19, 2022, Ms. Lea Vesic - Director of RMIT University Aviation Academy (Melbourne - Australia) and the delegation visited and worked with Vietjet Aviation Academy (VJAA).

to serve the airline's development strategy as well as supply to the domestic and international aviation market. Also on this occasion, the delegation also visited the training facility and was impressed with the leading of modern training equipment in the region of VJAA.

Put into operation more modern operations equipment in Noi Bai

On October 3, the Ground Service Operations Center (VJGS) received and put into operation the first wide-body aircraft tow truck. This new and modern equipment will serve for the operation of A330 flights and offers proactiveness in the operation plan.

COMMERCIAL ACTIVITIES



Easy to explore Vietnam for Kazakhs tourists with Vietjet direct flights

On October 13th, 2022, in a series of activities to celebrate the 30th anniversary of diplomatic relations between Vietnam and Kazakhstan, Vietjet jubilantly announced routes connecting Almaty

city and Nha Trang city - the tourism capital in central Vietnam. The announcement ceremony took place in the presence of Vice President of the Socialist Republic of Vietnam -

H.E. Vo Thi Anh Xuan, leaders of the Government of Kazakhstan and senior leaders of the two countries. With flying time per leg of more than 9 hours, the routes will be commenced in this October with 2 flights per week.

Discover the "city of temples" Ahmedabad with Vietjets' 2 new routes

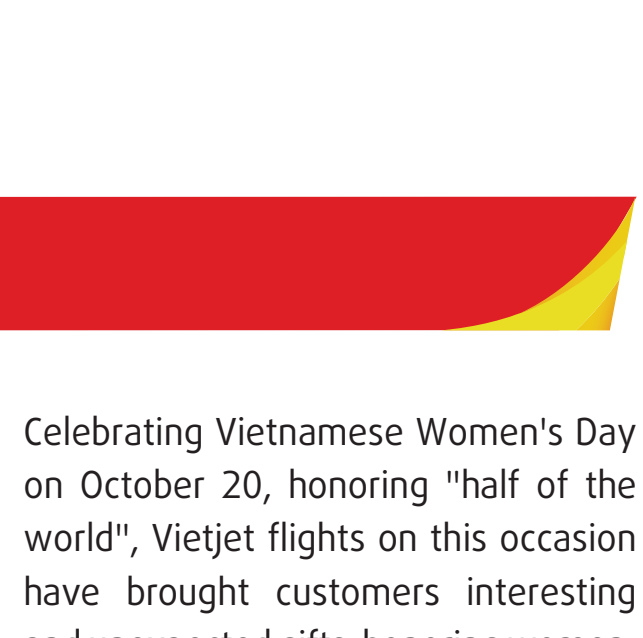


For the first time, people and tourists will have opportunities to fly directly from Vietnam to Ahmedabad, the largest city in Gujarat state, western India by Vietjet's 2 routes from Ha Noi and Ho Chi Minh City with 4 return flights per week. With just more than 4 hours direct flight per

leg, Vietjet brings people and tourists from Ahmedabad to Hanoi, Ho Chi Minh City and vice versa to Ahmedabad, a city recognized as a world heritage by UNESCO with many unique architectures such as Bhadra Fort, Swaminarayan Temple, Hathee Singh Jain, etc.

Vietjet Thailand cooperates with Dohop to connect the global flight network

On September 27, Vietjet Thailand cooperated with Dohop technology company (Iceland) to launch a virtual interline service to connect the global flight network. The platform allows passengers to book flights with connecting flights of Vietjet Thailand and other partner airlines to fly around the world.



The cooperation with Dohop will give passengers more choices and flexible itineraries throughout the AsiaPacific region, within the framework of the airline's network expansion plan.

Jubilantly welcoming the year-end holiday season, flying directly between Da Nang and Tokyo in just over 4 hours



The route connecting Da Nang and Tokyo at "the land of Sunrise" has come back. With return flights daily, Vietjet makes it easy for people and tourists to fly between the "most livable city in Vietnam" Da Nang and Tokyo, the interesting tourist, shopping and discoveries destinations of the most bustling city in Japan.

Celebrate the year-end festive season, book tickets to travel everywhere with Vietjet

From October 10 to 12, 2022, 1.1 million Vietjet EcoClass tickets priced from only VND1,010 will be offered to all passengers flying on routes covering Vietnam and international destinations. Besides, every Monday until the end of December 19, 2022, passengers who buy tickets with the code "HELLOVIETNAM" will immediately get a 20% discount on ticket prices for international routes.

Flying easily between Da Nang and New Delhi, Mumbai (India) with Vietjet



On October 18, 2022, "The most livable city in Vietnam" Da Nang jubilantly welcomes the first direct flights numbered VJ830 and VJ984 from New Delhi and Mumbai, the two largest cultural, economic and political centers of India.

Opening ceremony of the 8th Vietjet Cup Annual Football Tournament



The 8th Vietjet Cup Annual Football Tournament - 2022 was officially opened on October 8 morning, 2022 at the Stadium of Thuy Loi University (Hanoi) with the participation of 12 teams including Vietjet, HD Bank, units at Noi Bai International Airport and Vietjet's partners. The Northern Office football team won 3-1 against the Huong Duong & Quang Trung Agents Alliance to win the 8th Vietjet Cup Annual Football Championship.

This is a prestigious tournaments, professionally organized to create a dynamic working environment, encourage Vietjet people to participate in sports, exchange and closely connect with strategic partners in the north. The tournament will last until October 23, 2022.